



May 27, 2025

**BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001
Scrip Code- 534597**

**National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex
Bandra (East),
Mumbai-400 051
RTNINDIA**

Sub: Investors Presentation

Dear Sir/Ma'am,

Please find attached herewith a copy of the Investors Presentation.

Please take the same on your records.

Thanking you,

Yours faithfully,
For **RattanIndia Enterprises Limited**

**Rajesh Arora
Company Secretary**

Encl : as above

RattanIndia Enterprises Limited

CIN: L74110DL2010PLC210263

Registered Office: H. No. 51, Village Hauz Khas, Delhi - 110016

Website: www.rattanindia.com, **E-mail:** rel@rattanindia.com



Investor Presentation

May 27 , 2025

Disclaimer

This document contains certain forward-looking statements based on current expectations of RattanIndia Enterprises (REL) management. Actual results may vary significantly from the forward-looking statements in this document due to various risks and uncertainties.

These risks and uncertainties include the effect of economic and political conditions in India, and outside India, volatility in interest rates and in securities markets, new regulations and government policies that might impact the business of RattanIndia Enterprises, the general state of the Indian economy and the management's ability to implement the company's strategy. RattanIndia Enterprises doesn't undertake any obligation to update these forward-looking statements.

This document does not constitute an offer or recommendation to buy or sell any securities of RattanIndia Enterprises or any of its subsidiaries or associate companies. This document also doesn't constitute an offer or recommendation to buy or sell any financial products offered by RattanIndia Enterprises.

RattanIndia Enterprises was featured in Fortune Magazine's list of the 500 largest companies in India in Dec '24



Moving up 25 spots to grab the 363rd place !!

Rank					
2024 ^	2023	Change	Company	Ownership	Industry
363	388	25	RattanIndia Enterprises	Rajiv Rattan	New Age Tech
364	302	-62	Solar Industries India	Satyanarayan Nuwal	Mining & Minerals
365	341	-24	KRBL	Anil Mittal	FMCG
366	367	1	City Union Bank	Diversified	Banks
367	360	-7	Oravel Stays	Ritesh Agarwal	Hospitality
368	393	25	Kirloskar Oil Engines	Kirloskar Group	Auto Ancillaries
369	337	-32	Great Eastern Shipping Company	K.M. Sheth	Logistics
370	381	11	Jubilant Foodworks	Jubilant Bhartia Group	FMCG

Key Quarterly Highlights

- ❖ FY25 Total Income : Rs 6,876 Cr vs Rs 6,192 Cr in FY24 (Increase of 11%) ; FY25 PAT : Rs 81 Cr
- ❖ Q4FY25 Total Income : Rs 1,510 Cr vs Rs 1,300 cr (Increase of 16%)
- ❖ Q4FY25 PBT of Rs 20.3 cr before unrealized notional loss of Rs 412 Cr (on MTM movement on investment in shares of RattanIndia Power Ltd)



- ❖ Q4 FY25 Revenue : Rs.1,461 Cr vs Rs 1,267 Cr in Q4 FY24
- ❖ Increase of 15% in Revenue over Q4 FY24
- ❖ ~13.7 cr order served in FY25 (~4.4 orders per second)
- ❖ ~ 2.8 cr orders served in Q4 FY 25 & 31 Cr orders serviced since inception
- ❖ Served more than 20,000 pin codes across the country
- ❖ 1,200+ active vendors in Q4 FY25 (Q4 FY24 : 1000+ vendors)
- ❖ Consistently achieved 4.7-star rating on Amazon platform
- ❖ ~64 lakhs unique items offered.
- ❖ Cocoblu certified as a “Great Place To Work ”



- ❖ New brands launched in Q3 picking up : Akkord , Kaari , Kalaanj & Neomate
- ❖ Kaari (Ethnic Premium Wear), brand store @ amazon.in/kaari
- ❖ Kalaanj (Ethic Economy Wear), brand store @ amazon.in/kalaanj
- ❖ Akkord (Musical Instruments) , brand store @ amazon.in/akkord
- ❖ Neomate (Stationery), brand store @ amazon.in/neomate
- ❖ Fyltr (Western Clothing), brand store @ amazon.in/fyltr
- ❖ Inkd (denim), brand store @ amazon.in/inkd
- ❖ Pump'd (athleisure), brand store @ amazon.in/pumpd
- ❖ Revolt (merchandise), brand store @ amazon.in/revolt



- ❖ 56 % increase in Units sold (12,322 in FY 25 vs 7,917 in FY 24)
- ❖ Launched its 5th EV motorcycle, the RV BlazeX in Eclipse Red Black & Sterling Silver Black
- ❖ Revolt expanded into 2nd international market, Nepal, with 15 new dealerships
- ❖ The number of dealer stores rose to 206, up from 115 in Q4 FY24, establishing a vast pan-India network across 180 cities and 24 states & UTs
- ❖ Launched on the Flipkart marketplace
- ❖ Awarded prestigious ISO 9001:2015 certification for its robust Quality Management System
- ❖ Honoured as 'Franchisor of the Year – Electric Vehicle' at 21st National Franchise Excellence

Awards



- ❖ NeoSky is a leading player in Drones manufacturing space & partnering with Indian armed, paramilitary & defense forces
- ❖ Successfully developed ammunition payload drones for deployment by the Indian armed forces
- ❖ Expanding footprint with key deployments across defense, forestry, and premier institutes
- ❖ Enhancing urban surveillance with TAVAS, a 6-side LiDAR drone equipped with AI and collision avoidance.
- ❖ NeoSky is leading specialized drone training for agricultural universities in Karnataka through government –awarded skilling initiatives
- ❖ Enabling pollution control through Drone-as-a-Service (DaaS) with survey, mapping, and compliance reporting

Digital ecosystems will be key drivers in India’s aspirations to be \$5 trillion economy

Enablers of India’s digital economy



1.4
billion

People onboarded on
Aadhaar stack

Aadhaar has evolved into a world-class digital service delivery platform



86%

Estimated Smartphone
Penetration

Majority of the population will have a smartphone by 2028



2.2
billion

Bank Accounts

Led by largest financial inclusion scheme in the world



1
billion

Aspiring Indians

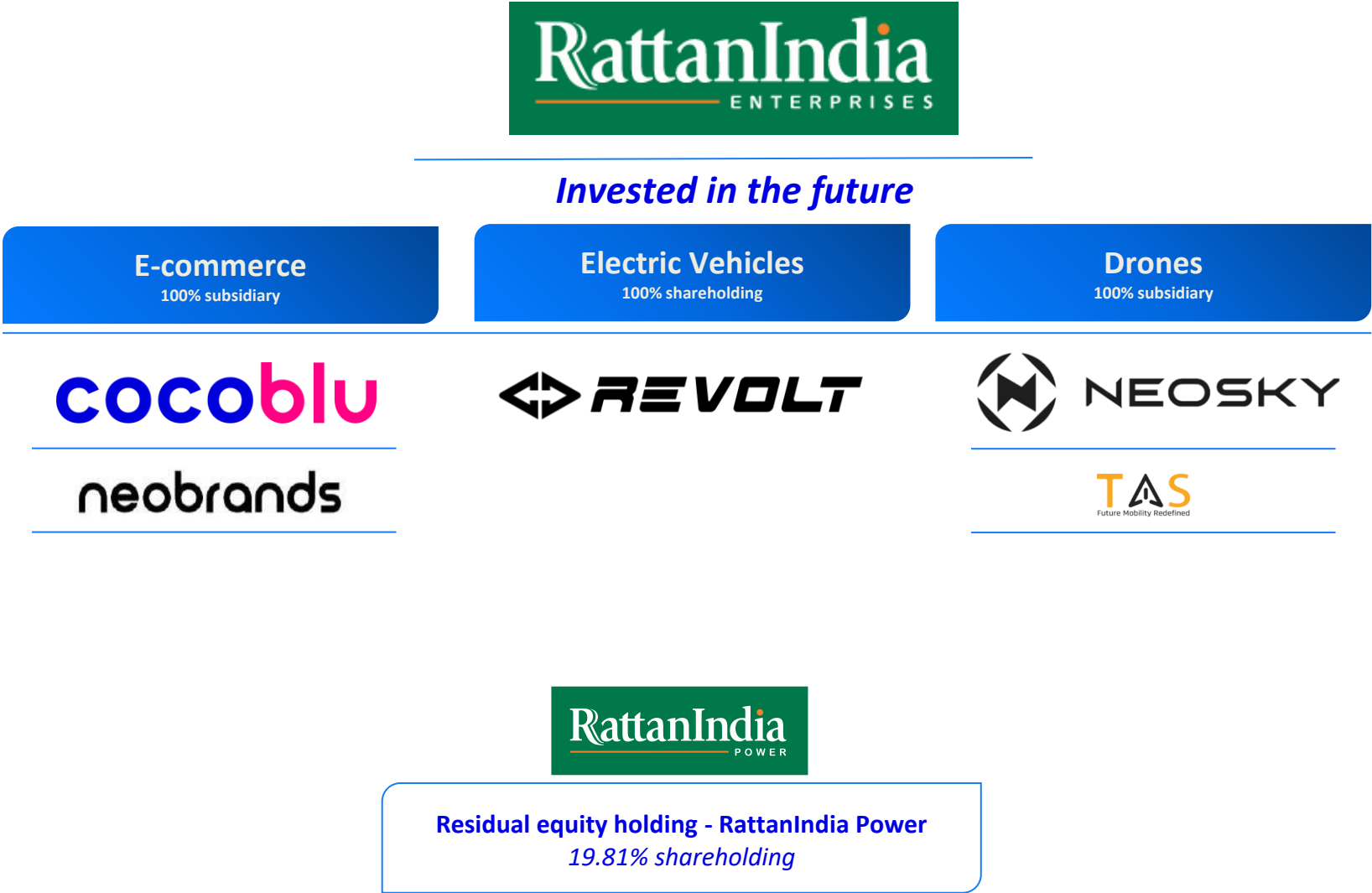
Large population in income range of Rs. 2.5 – 14 lac per annum

REL will capitalize on businesses with cutting edge technologies which have the potential to transform the lives of billion plus Indians

Note:

1. <https://www.ibef.org/industry/banking-presentation>
2. <https://www.ibef.org/news/india-likely-to-have-900-million-active-internet-users-by-2025-report>
3. [Care Industry Report](#)

Our business interests



Our governance

**50% of Board
is independent**

**Statutorily
audited by
Walker
Chandiok & Co
LLP (GT)**

**Governance
committees
headed by
Independent
Directors**

Audit, Nomination and Remuneration,
Corporate Social Responsibility (CSR)
Stakeholders' Relationship

**Robust
regulatory
compliance**

**Guided by
qualified and
competent
Advisory Board**

Our philosophy on business

- New Age businesses
- ESG compliant
- Direct to consumer engagement
- Staying away from debt-heavy businesses
- Low capex
- Clean tech focus
- Rapid scalability
- Aiming to be amongst the leaders

REL is a family of strategic growth platforms

Advisory Board of eminent professionals



**Mr. Arun
Duggal**

Chairman of ICRA
(A Subsidiary of Moody's
USA) and ex-Chief
Executive Officer of Bank
of America – India



**Mr. Yashish
Dahiya**

Co-founder and Group
CEO of Policybazaar



**Mr. Ranu
Vohra**

Co-founder and
Executive Vice
Chairman, Avendus
Capital



**Mrs. Anjali Rattan
Nashier**

Co-founder & Co-
Chairperson, RattanIndia
Enterprises



**Mr. Rajiv
Rattan**

Co-founder & Chairman,
RattanIndia Enterprises

Advisory board entrusted with:

- Building investment strategy
- Reviewing investment proposals
- Monitoring performance of investee companies and subsidiaries
- Assisting the management with external relationships

A highly experienced management team



Mr. Mouli Venkataraman

CEO- Ecommerce Retail

- Alumnus of prestigious IIT Madras and IIM Lucknow
- Previously Category Leader at a leading retail house
- Vast experience in retail companies like Cloudtail India, Arvind Lifestyle Brands, Nokia and Asian Paints



Mr. Ashok Kumar Sharma

Chief Financial Officer

- Rich experience of more than 30 years in Finance, Operations & Compliance in diverse verticals like Financials, Tax, Due-Diligences, FDI, SEBI, RBI Compliances, and many more.
- Has been associated with the group for more than 23 years



Mr. Rajesh Arora

Company Secretary

- A qualified Company Secretary as well as Law Graduate from University of Delhi, Mr. Arora brings over 28 years of Secretarial and Legal experience across different industries
- Previously associated with large conglomerates such as Britannia Industries, M&M Ltd etc



Mr. Davinder Dogra

Head – Investor Relations

- Over 24 years of experience in sectors like FMCG, Telecom & Retail Sector with expertise in partnering with business to achieve corporate goals
- Previously worked in renowned organisations like DLF, Future Group, Airtel, PepsiCo and Pernod Ricard



Businesses of the future

Smarter take on opportunities



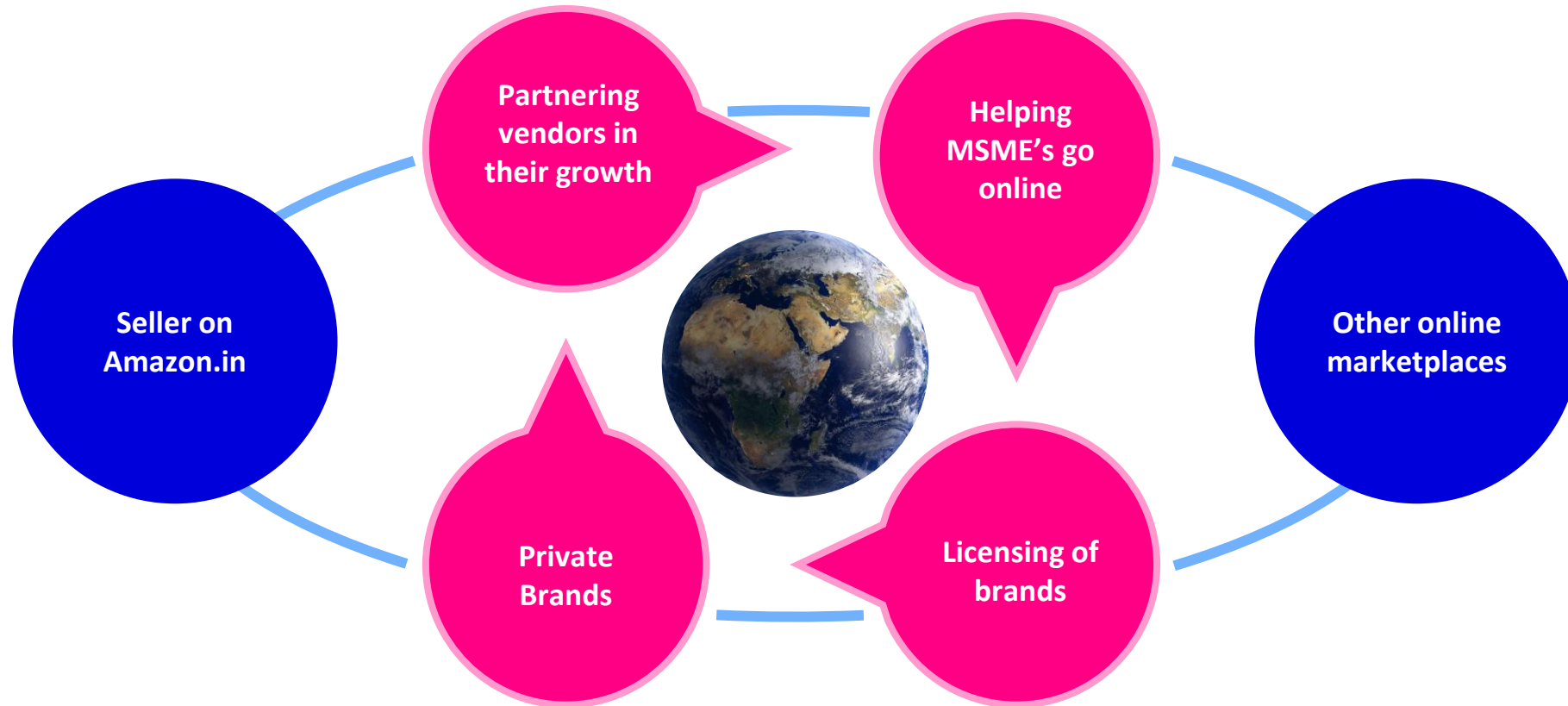
E-commerce



Great Place to Work Certified

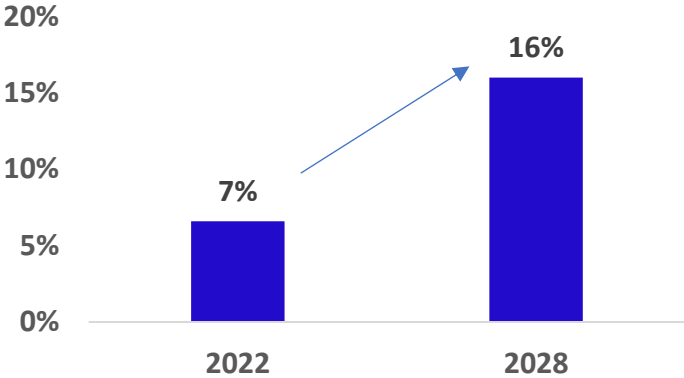
- ❖ Cocoblu Retail has been Certified™ by **Great Place To Work®** for the year 2025-26.
- ❖ This prestigious recognition is based entirely on real-time feedback from current employees about their workplace experience.
- ❖ **Great Place To Work®** is the global authority on workplace culture, employee experience, and leadership behaviours.
- ❖ With its roots in the USA, Great Place To Work® has been working with over 5,500 organizations representing more than 10 million employees for over 30 years.
- ❖ The **Great Place To Work Certification™** is the only recognition based entirely on what employee's report about their workplace experience—particularly how consistently they experience a high-trust environment.
- ❖ Every year, more than 10,000 companies across 60 countries apply for this globally benchmarked recognition, making it one of the most definitive "employer-of-choice" awards.



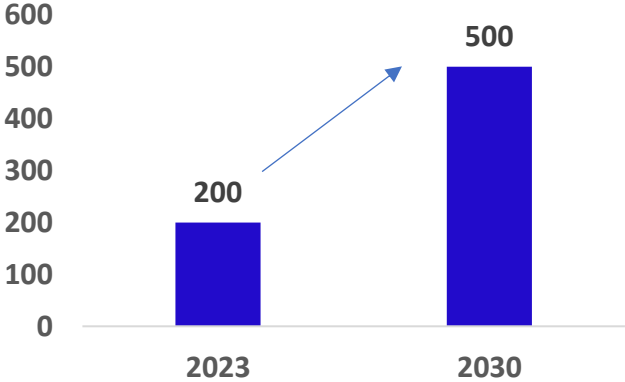


Capitalizing on full potential of e-commerce universe through multi-faceted foray
Drivers of growth: a) Robust IT infrastructure, b) Strong physical setup, c) 1100+ brands

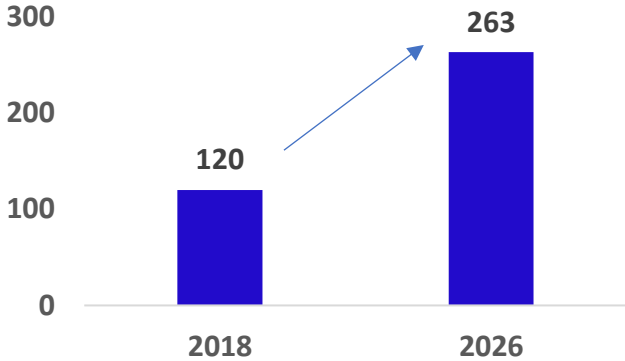
Opportunity of a lifetime



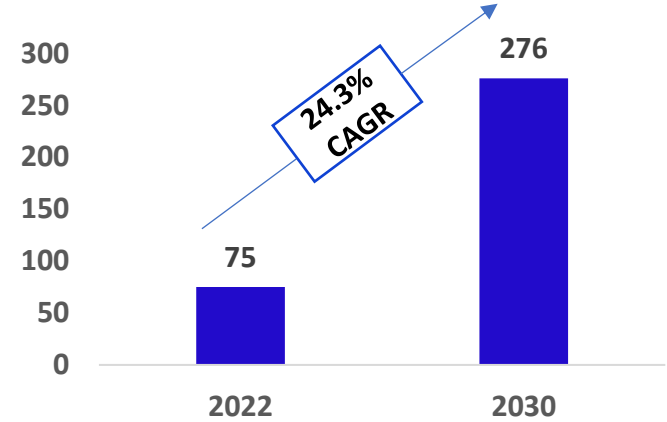
E-Commerce Market Penetration



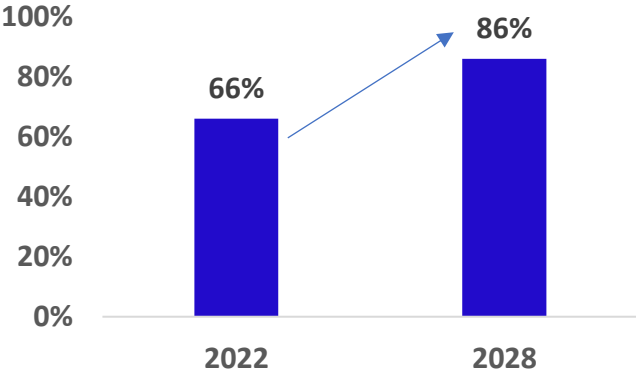
E-Commerce User Base (In millions)



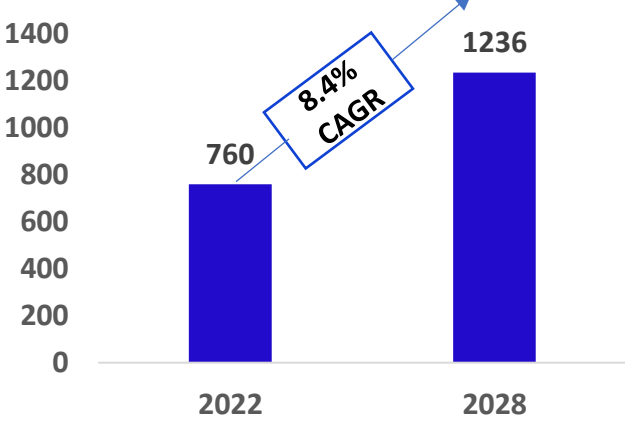
Online Shoppers (In millions)



E-Commerce Market Size (In \$Billions)



Smartphone Penetration



Indian Retail Market Size (In \$Billions)

You've got
the recipe,
**Cocoblu has
the ingredients.**



Company growth : Journey so far

Revenues



In Rs. Crore

FY25	FY24	Growth%
6,528	5,490	19%

In Rs. Crore

FY24	FY23	Growth%
5,490	4,066	35%

Over 20,000 pin codes served, covering >99% of the pin codes in the country

EBITDA



In Rs. Crore

FY25	FY24	Growth%
180	149	21%

In Rs. Crore

FY24	FY23	Growth%
149	93	60%

EBITDA positive since inception

Vendors



FY25	FY24	Growth%
1,200	1000	20%

FY24	FY23	Growth%
1,000	880	14%

Tie-ups with 183 Amazon fulfilment centres

Orders



In Crore

FY25	FY24	Growth%
13.7	10.7	28%

In Crore

FY24	FY23	Growth%
10.7	7.55	42%

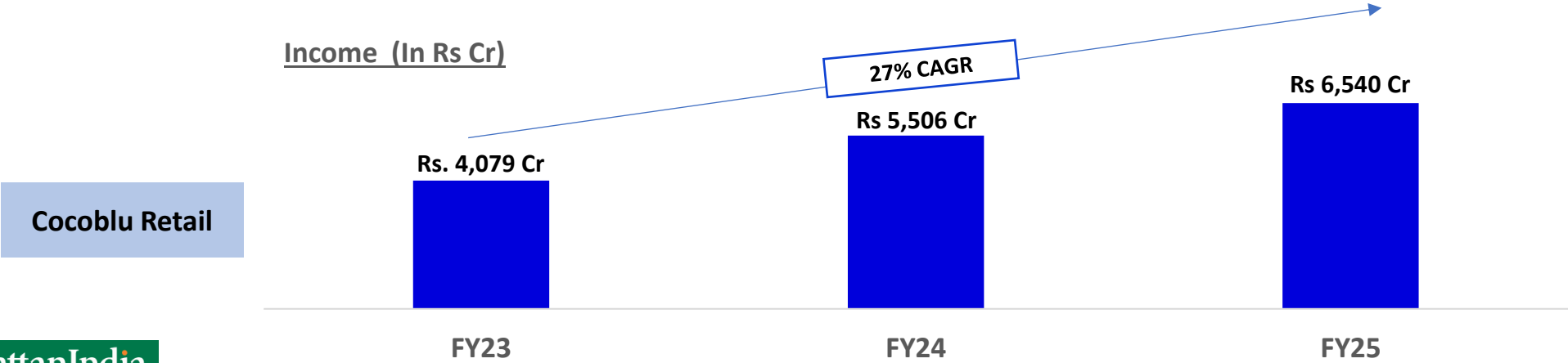
~31 Cr orders served till date
~3.3 orders served per second

Ambition: To continue growing at a pace similar to that which we have demonstrated

Cocoblu Retail has achieved the rare feat of reaching Income of Rs 5,500+ Crores within only 2 years of operations, much faster than other new age businesses

	Cocoblu Retail	Brand #1	Brand #2	Brand #3
Revenues	<div>Rs 5,506 Cr</div>	<div>Rs 6,386 Cr</div>	<div>Rs 7,079 Cr</div>	<div>Rs 7,098 Cr</div>
Years of Operation*	<div>2 years</div>	<div>12 years</div>	<div>15 years</div>	<div>10 years</div>
Sector	E-Commerce	E-Commerce	Food Delivery	Online Supermarket

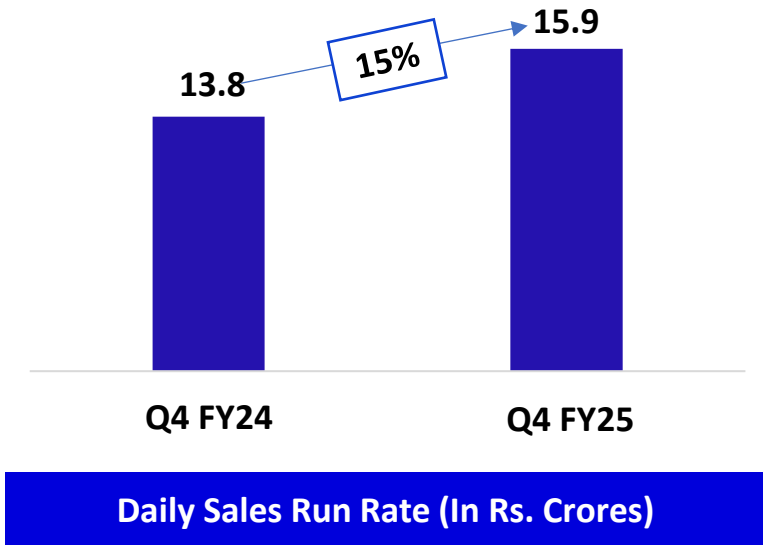
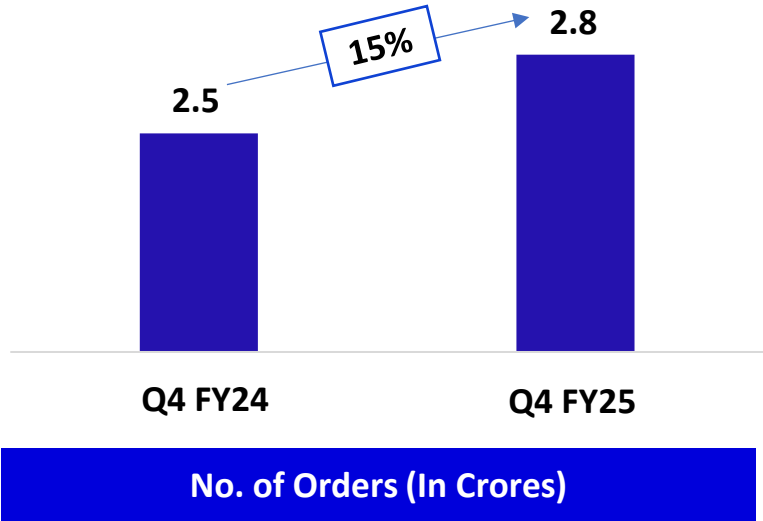
*Years of operation to reach Rs 5500+ cr revenues



Key Operational Metrics – Experiencing Strong Growth



- ❖ Q4 FY25 Revenue : Rs. 1,461 Cr vs Rs. 1,267 Cr in Q4 FY24 ↑ (Increase of 15%)
- ❖ Q4 FY25 Average daily sales run rate of Rs 15.9 Cr in vs. Rs 13.8 Cr in Q4 FY24 ↑ (Increase of 15%)
- ❖ ~13.7 Cr orders served in FY25 (~4.4 order every second)
- ❖ Serviced ~ 31 Cr orders since inception
- ❖ Have tied up with ~183 Amazon fulfilment centres which enables to deliver across the country
- ❖ More than 20,000 pin codes served across the country
- ❖ 1,200+ active vendors in Q4 FY25 (Q4FY24 1000+ Vendors)
- ❖ Achieved 4.7-star review ratings on Amazon Platform (211k reviews)
- ❖ Robust processes built on best-of-breed tech tools help in managing the details of retail
- ❖ Big data and advanced ML algos keep Cocoblu on top of the complexity that comes with dealing with an assortment of ~64 lakh unique items



Revenues	Q4 FY25	Q4 FY24	Growth%
in Rs. Crore	1,461	1,267	15%



and many more.....



Mr. Mouli Venkataraman, CEO

- Alumnus of prestigious IIT Madras and IIM Lucknow
- Previously Category Leader at a leading retail house
- Vast experience in retail companies like Cloudtail India, Arvind Lifestyle Brands, Nokia and Asian Paints

Housed in 32,712 sq. ft. office space in Bangalore

255+

Team members
With 950+ years of experience in retail

With deep expertise in scaling up brands in e-commerce



AJIO

lifestyle



TITAN

Flipkart

SHOPPERS STOP

Top B-Schools/
Firms

Deeply
proficient in
technology

Rich
execution
capabilities



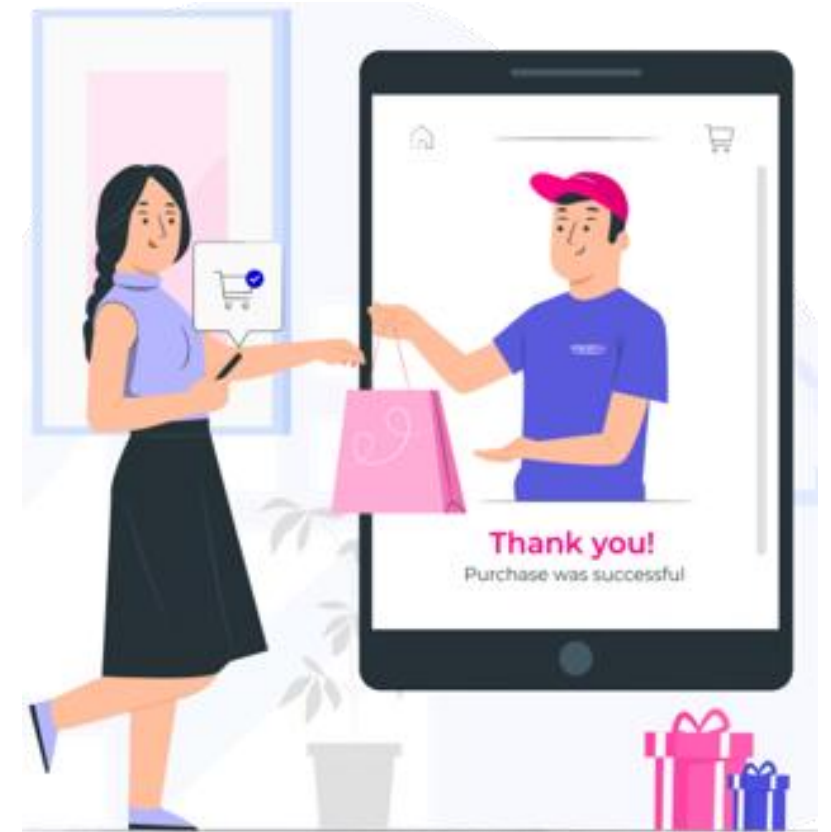
Mr. Archit Patwari, CFO

- A qualified Chartered Accountant and Company Secretary
- 15 years of rich experience having worked at organizations like Deloitte, Goldman Sachs, Cloudtail, Jumbotail
- In his last stint, he was heading the finance function for Jumbotail, leading a 50-member team

Strong team, IT and other infrastructure in place to support growth

neobrand

New Brands, New Beginnings





Ethnic (Premium)



Musical Instruments



Ethnic (Economy)



Stationery



Active Wear



Casual Clothing



Denim Wear



Biking Lifestyle Inspired
Official Merchandise



Everyday Ethnic with Embroidery & Select Festive Drop

Price range : Rs 999-1899

Available exclusively on Amazon
at the brand store : amazon.in/kaari





Musical Instruments Launch - Akkord

neobrand



Available exclusively on Amazon
at the brand store :

amazon.in/akkord



kalaanj

Everyday Ethnic in all-over prints

Price ranges : Rs 499-699

Available exclusively on Amazon
at the brand store :

amazon.in/kalaanj







- ❖ Neomate offers innovative, premium-quality stationery at accessible prices.
- ❖ Product range includes workspace essentials and creative tools, designed to boost productivity, creativity, and organization
- ❖ Exclusively available on Amazon.in with prices starting from INR 160.
- ❖ Explore the collection: www.amazon.in/neomate
- ❖ Offerings include desk organizers, high-performance markers, and more.



- ❖ Achieved the status of an “Amazon Top Brand” within a short span of time
- ❖ Lifestyle denim- wear brand with ~90 style colors
- ❖ For Men and Women
- ❖ Range of denim bottoms with a wide range of fits, denim jackets & shirts
- ❖ Priced between INR 599 to 999
- ❖ Available exclusively on amazon at amazon.in/inkd





Women's Denim Fits with Price Range: ₹649 – ₹999



Men's Denim Fits with Price Range: ₹649 – ₹999



Men's Baggy Denim with Price Range: ₹799 – ₹899



Women's Full Sleeve Casual Denim Shirt with Price Range: ₹779 – ₹899

About Our Brands - Fyltr

neobrand

- ❖ Achieved the status of an “Amazon Top Brand” within a short span of time
- ❖ A Western wear brand offering a wide range of options in solid colours
- ❖ A range of T-shirts, Shirts, Tops, Shorts, Khakis, Winter Wear and more for both men and women with more than 220 style colors
- ❖ Colours and fits tailored to Indian consumers’ palette and body types
- ❖ Priced between INR 399 to 1699
- ❖ Available exclusively on amazon at the brand store amazon.in/fyltr

fyltr



Visit the FYLTR Store

★★★★☆ 96

FYLTR Women's Fashion Top with Short Sleeves & Elastic Waist



What do customers say?

Does it shrink after wa

Home

You

More

Cart

Menu

Rufus

Visit the FYLTR Store

★★★★☆ 179

FYLTR Men's Solid Rayon Casual Shirt with Resort Collar & Half Sleeves



What do customers say?

Does it shrink after wa

Home

You

More

Cart

Menu

Rufus

From the manufacturer

NEON DREAMS
DO COME TRUE!
IT'S CALLED
SUNNY
Lime



THE LIMELIGHT YOU
ALWAYS WANTED.
Presenting Sunny Lime,
fyltr's brightest drop yet.

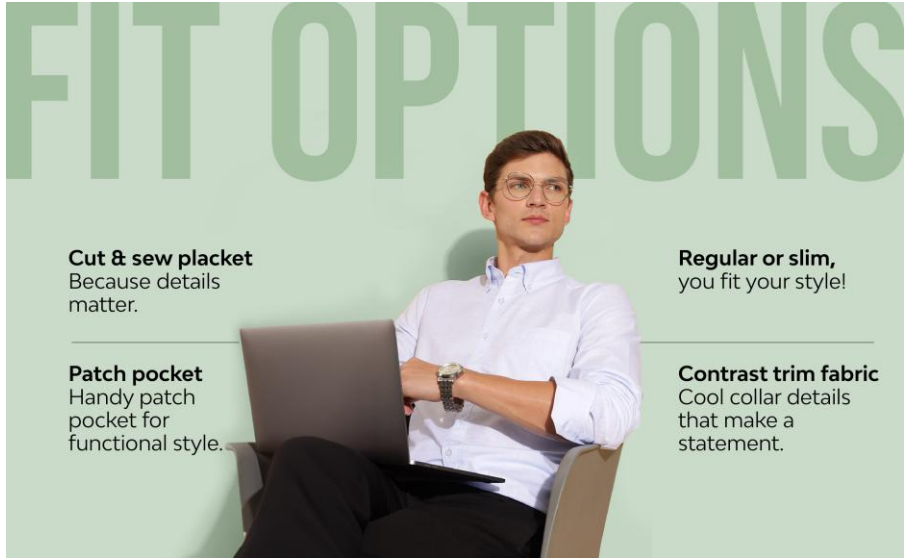
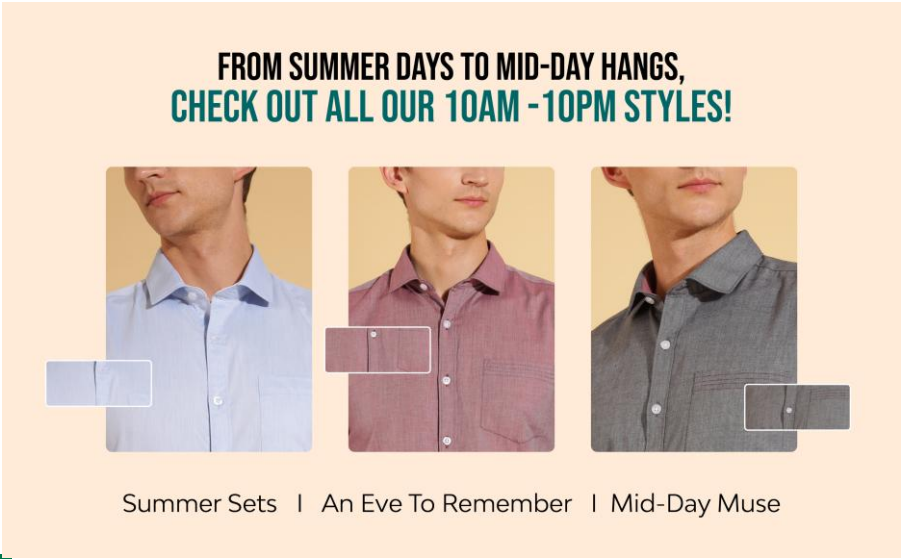


What do customers say?

Does it shrink after wa

RattanIndia
ENTERPRISES

36





fyltr

KNIT HAPPENS!
And we are loving it.

Season-proof patterns
that slay all year!




KNIT SHIRTS,
nitpicked for you,
from fyltr.





Flex with ease with
our stretchable fabric.



Your perfect
AM to PM wear.



Experience comfort with
our breathable fabric.



Spread your vibe with
spread collar.



A shade for every mood.

Onyx Black

Mocha Swirl

Olive Pop

Vanilla Bean







FYLTR Men's Casual Textured Round Neck T-Shirt : ₹399



Women's Ribbed Crop Top : ₹349



About Our Brands – Pump'd

neobrand

- ❖ Achieved the status of an “Amazon Top Brand” within a short span of time
- ❖ Active wear brand with over 50 style colors
- ❖ Tank tops, workout t-shirts, leggings, track pants, capris and more for men and women
- ❖ Made with new age fabrics that are both soft & lightweight
- ❖ Priced between INR 349 to 899
- ❖ Available exclusively on amazon at the brand store amazon.in/pumpd





Licensing – Range of Biking Lifestyle Inspired t-shirts





REVOLT

India's No.1 ELECTRIC MOTORCYCLE

Revolt Motors launched a new model, the RV BlazeX, in Feb '25



Sterling Silver Black



Eclipse Red Black





- **Revolt Motors**, India's No.1 electric motorcycle brand, has been awarded the **ISO 9001:2015 certification**.
- The certification validates Revolt's **robust Quality Management System (QMS)** and commitment to **process excellence**.
- **ISO 9001:2015** is the world's most recognized quality standard, covering **design, production, supply chain, and customer service**.
- This recognition places Revolt among a select group of EV manufacturers following **global quality benchmarks**.



Revolt's Current lineup



RV1

Price: Rs. 89,990

Battery: 2.2 kWh

Range: 100 kms

Segment : **Commuter**



RV1+

Price: Rs 1,04,990

Battery: 3.24 kWh

Range: 160 kms

Segment : **Commuter**



RV BlazeX

Price: Rs 1,19,990

Battery: 3.24 kWh

Range: 150 kms

Segment : **Commuter**



RV400 BRZ

Price: Rs. 1,29,950

Battery: 3.24 kWh

Range: 150 kms

Segment : **Sports**



RV400

Price: Rs 1,39,950

Battery: 3.24 kWh

Range: 150 kms

Segment : **Sports**

RV BlazeX : Key Features



Battery

3.24 kWh

Fast Charger Option
available – Charges 80% in
80 mins



Mobile App Connectivity

- Live Location Tracking
- Real-time range
- Battery Status Update
- Geofencing
- Over the air Updates



Chain Drive System

Premium Chain Drive system,
for better lubrication and
less maintenance



4.1 Kw

More speed, more Power
– Every ride every time !!

Motor



150 Kms

Range



Rs. 1,19,990 (ex-showroom)

Price

Strong Frame

250 Kg Payload Capacity – Highest in the segment

Superior Battery

2 options – 3.24 kwh & 2.2 kwh
Only bike to have Portable Battery feature
No charging infrastructure needed

Fast Charger Option

Fast charger option of charging 80% in 80 mins

LED Lights

RV1's round LED headlight improves visibility and adds a striking, stylish element to the overall design

Broader Tyres

Front Tyre: 90/80 R17
Rear Tyre :110/80 R17

Chain Drive System

O ring type Chain system for longer life, better lubrication and less maintenance

Disc Brakes

Dual Disc Brakes – Unlike any other in the segment

Longest Seat

Ergonomically designed seat for better comfort and riding

Front Visor

Our bike's front visor is a striking styling element that enhances its modern look.

Storage Box

Built-in storage box so you can always carry your charger with you

LCD Display

6" LCD Display
More Stylish, more features, & Enhanced functionality

Reverse Mode

India's only premier bike which provides reverse mode option





Key technical features

Mobile touch-based operations: Start, Stop, Locate, Lock, Unlock, Hazard alert

Geofencing alerts

Historical ride data – past rides, kilometres, routes, battery usage etc.

High strength cradle frame

Centre of Gravity & Weight distribution/ strategically positioned battery pack

Voice command-based bike operations - start, stop, find my bike, hazard alert

Battery status on mobile app

Customized 4 Engine Sounds to suit your mood

USD (Upside Down) front forks suspension used only in premium bikes.

State of art Ergonomics and Adjustable riding positions

Entire remote key is now on mobile

Charging status on mobile app

Artificial Intelligence

Adjustable rear monoshock

Ground clearance of 215 mm highest in the segment

More than 750 million+ kms driven on Revolt RV400

RV400 BRZ : Key Features



Battery

Lithium Ion (removable)
NMC – Pouch (removable)
3.24 kwh

Price

Attractively priced at Rs.
1.30 lakhs (ex showroom)

Motor

4.1 KW (Peak)
85 kmph with max torque of 45Nm
3 modes (Eco, Normal, and Sports)

Charging time

0-80% in 3.5 hours
Detachable battery,
charging does not require
a docking station

Range 150 kms



Rebel Red

Colors

-  Pacific Blue
(Matte Finish)
-  Cosmic Black
-  Rebel Red
-  Dark Silver

The Revolt Advantage : Lower Total Cost of Ownership



Cost Item	Revolt RV1	Revolt RV1 +	RV BlazeX	RV400 BRZ	RV400	Petrol Motorcycle
Price Ex. Showroom (Rs .)	₹ 89,990	₹ 1,04,990	₹ 1,19,990	₹ 1,29,990	₹ 1,39,950	₹ 1,00,000
Monthly Electricity/Fuel Expense (Rs.)	₹ 200	₹ 250	₹ 250	₹ 250	₹ 250	₹ 4,500
1 Year Electricity/Fuel Expense (Rs.)	₹ 2,400	₹ 3,000	₹ 3,000	₹ 3,000	₹ 3,000	₹ 54,000
5 Year Electricity/Fuel Expense (Rs.)	₹ 12,000	₹ 15,000	₹ 15,000	₹ 15,000	₹ 15,000	₹ 2,70,000
Total Cost of Ownership (5 Years)	₹ 1,01,990	₹ 1,19,990	₹ 1,34,990	₹ 1,44,990	₹ 1,54,950	₹ 3,70,000

With up to 70% lower Total Cost of ownership, Revolt motorcycles offer significant cost benefits compared to Petrol counterparts

The Revolt RV BlazeX advantage : TCO & Monthly Running Cost

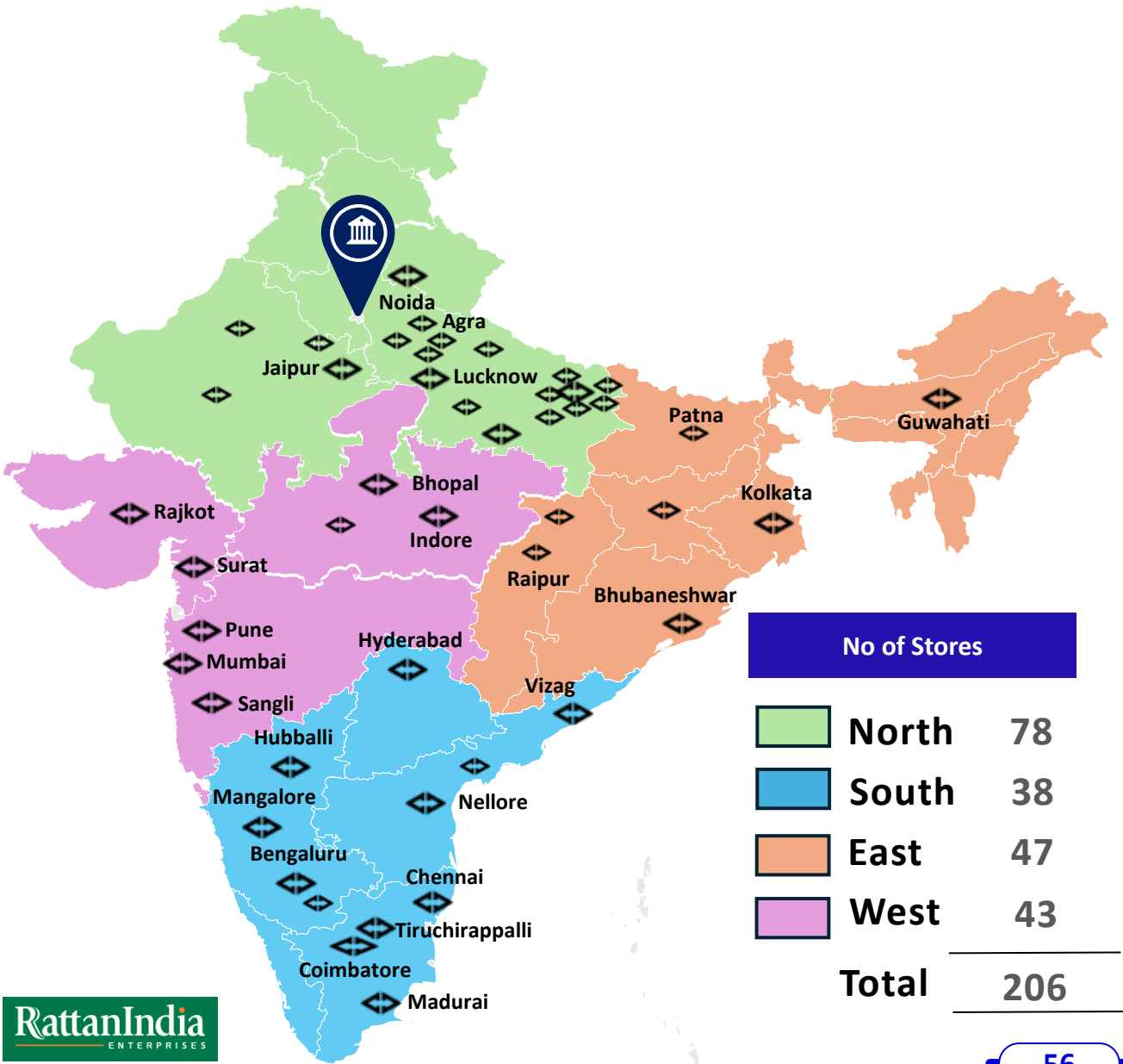


RV BlazeX is 60% cheaper than a Petrol Bike over a 5-year period

Cost Item	Revolt RV BlazeX	Petrol Motorcycle
Price Ex. Showroom (Rs .)	₹ 1,19,990	₹ 1,00,000
Monthly Electricity/Fuel Expense (Rs.)	₹ 250	₹ 4,500
1 Year Electricity/Fuel Expense (Rs.)	₹ 3,000	₹ 54,000
5 Year Electricity/Fuel Expense (Rs.)	₹ 15,000	₹ 2,70,000
Total Cost of Ownership (5 Years)	₹ 1,34,990	₹ 3,70,000

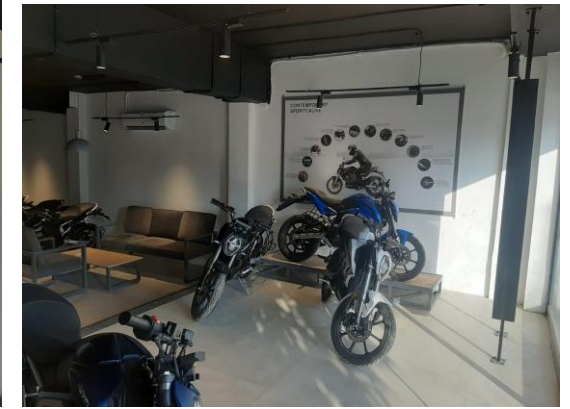
Running Cost for RV BlazeX is 50% less than Petrol Bikes

Cost Item	Revolt RV BlazeX	Petrol Motorcycle
EMI	₹ 3,500	₹ 2,800
Running Cost (Rs.)	₹ 200	₹ 4,500
Monthly Cost	₹ 3,700	₹ 7,300



- ❖ The number of dealer stores is now 206, **increasing by 91 dealerships YoY**
- ❖ Reach has now expanded to 185 cities, with presence in 24 states & UTs across the country
- ❖ With the growing demand for electric vehicles across the country, there is potential to add 5 times more dealerships that can cater to the needs of the ever-expanding customer base
- ❖ **Expanding globally & opened dealerships in Sri Lanka & Nepal**
- ❖ **Plan to enter other geographies in current year**

Revolt's Company owned, Company operated experience hubs



Karol Bagh, New Delhi

Location

Revolt targets a substantial growth in COCO stores for an unparalleled customer experience

Gujranwala Town, New Delhi

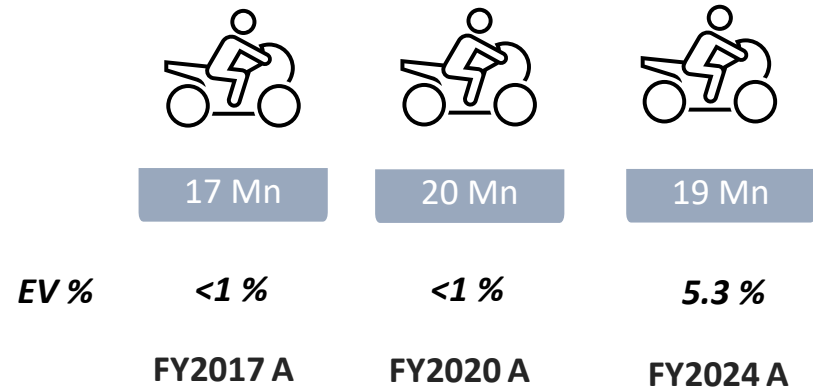
Location

- ❖ Revolt Motors, India's top electric motorcycle company, announced on August 1, 2024, that it has received official approval for the Government of India's EV subsidy schemes from the Ministry of Heavy Industries
- ❖ **All past issues related to FAME II subsidies stand fully resolved**
- ❖ Revolt Motors, as a responsible corporate citizen, had earlier proactively paid back the previously availed subsidies in August 2023 under the FAME-II subsidy regime
- ❖ **As part of current PM-E Drive subsidy scheme Revolt Motors receives Rs. 5,000 per motorcycle as subsidy from Govt. of India**

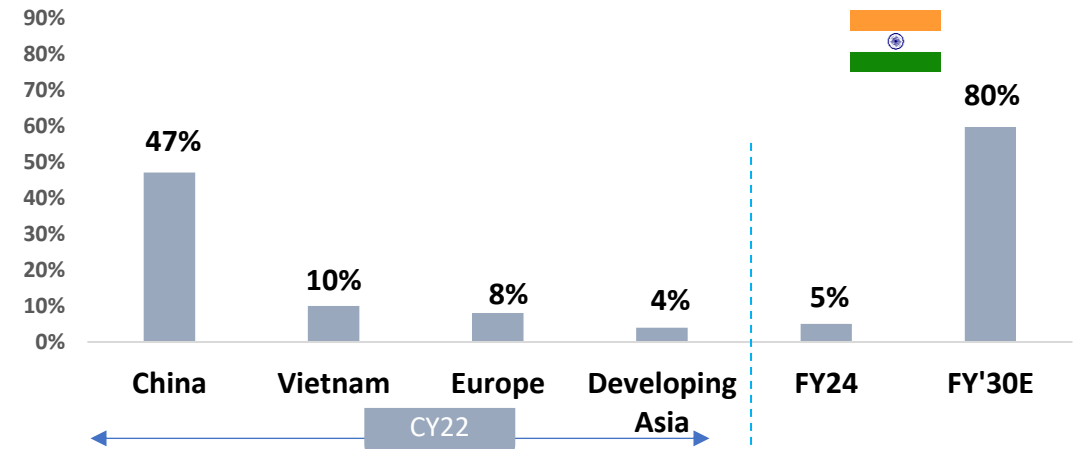


Revolt Motors joins a select group of manufacturers dedicated to driving the nation towards a greener and more energy-efficient future

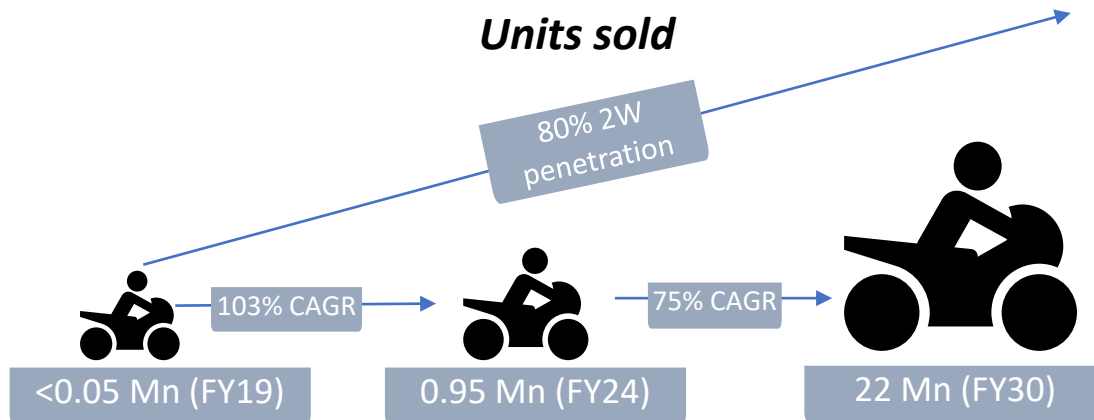
Unit 2W Sales – Historical Volumes



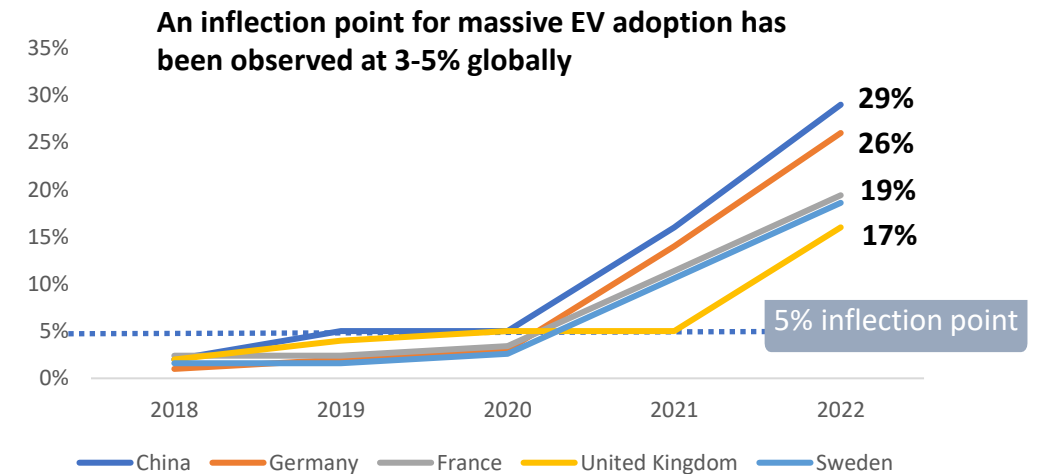
Global EV 2W Penetration – India is lagging behind



Indian Electric Two-Wheeler Market (Projected)



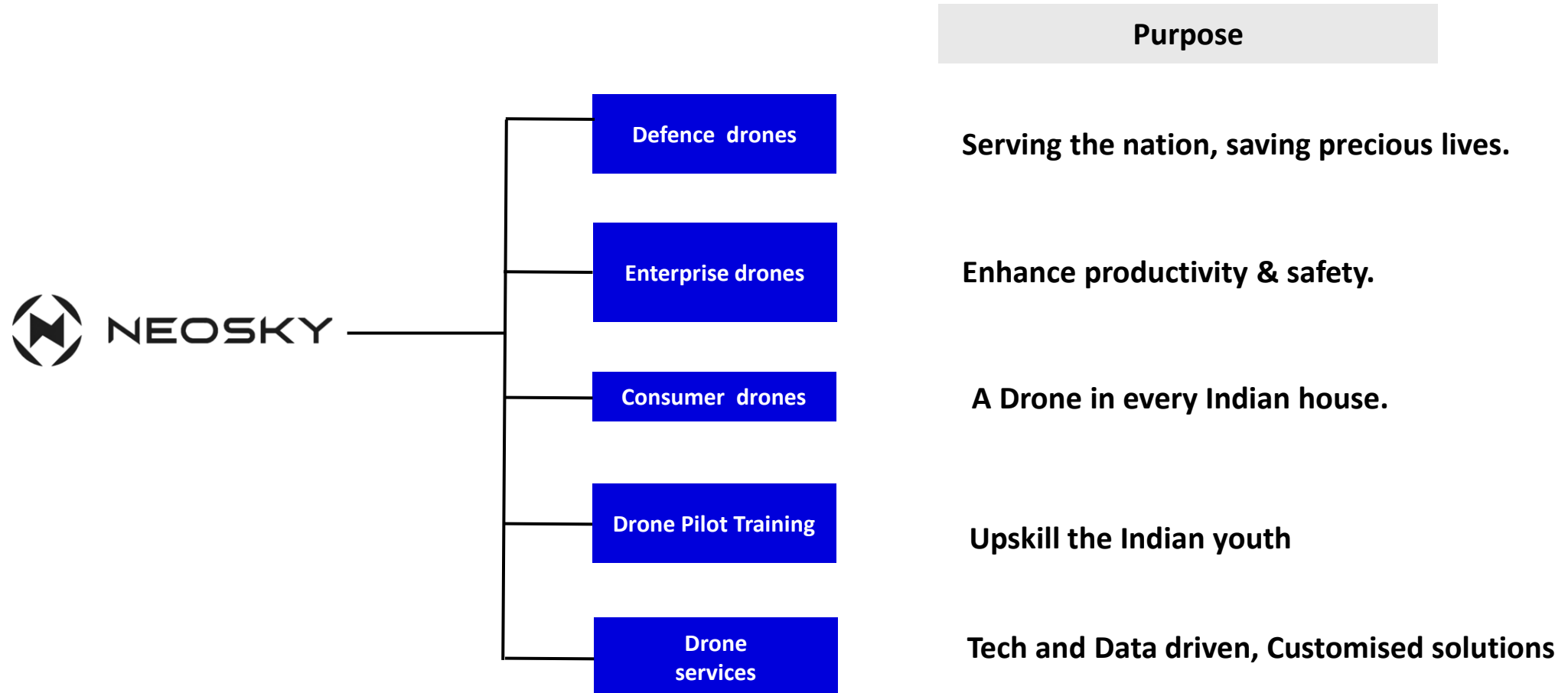
Mature Market trends of rapid adoption





Sky-High Opportunity

- **Global conflict events (Russia –Ukraine & Israel – Palestine) which started last year and the more recent India – Pakistan conflict has changed the warfare dynamics**
- **Drones are playing a critical role as a potent armoury & bringing a whole new dimension to defence sector**
- **The events indicate that the volumes of drones required will be exponential**
- Drones are also playing critical role in sensitive areas of security, surveillance & intelligence gathering
- Drones will play a major role in consumer delivery, agricultural sector using spraying capabilities & industrial sector in the areas of surveillance, security & mapping
- Central & State governments are encouraging Drones training in a bigger way seeing the need and potential in this field
- **Neosky is strategically positioned having established competencies & capacities in drone manufacturing, R&D and drone training**
 - Having licence to manufacture drones with manufacturing and R&D facilities in Bangalore
 - Actively engaging with Indian armed, paramilitary & defence forces
 - Having drones training licence and training centers



NeoSky's vision is to provide full 360-degree drone solutions to customers with Drones as a Product (DAAP - drone hardware), Drone As a Service (DAAS – drone service solutions) and Software as a service (SAAS – drone software)

NeoSky drones: Key customers

NeoSky is expanding its footprint with recent deployments to the following key customers:

- ❖ Indian Army : Northern Command
- ❖ Paramilitary forces : CRPF
- ❖ Forests - Uttarakhand
- ❖ IIT-Kanpur , ISM-Dhanbad, Gitam University
- ❖ Drone lab at the Indian Army unit



NeoSky developed Ammo dropping drone for the armed forces

- ❖ NeoSky has successfully developed a payload (Ammunition) dropping drone for the armed forces
- ❖ We have a range of drones which can drop Grenade, Mortar or other ammunition
- ❖ NeoSky Cargo, Agri & Surveillance drones can carry 1 to 6 Grenades and drop at a given location via a remote access



NeoSky has developed Weaponized drone for the Indian armed forces

- ❖ NeoSky has built a new stack of Weaponized drones for the Indian Armed forces
- ❖ The first version of the drone can carry an AK-47
- ❖ The AK-47 can be triggered from a distance of 5 to 7 kms away through the drone
- ❖ Drone has been successfully deployed with BEL for the Armed forces of India
- ❖ The same stack can be used for mounting any other weapon as well





NeoSky team working closely to understand the requirements of the Armed & paramilitary forces to ensure that we support with the make-in-India technology

NeoSky has developed a Surveillance drone with 6-Side Lidar

- ❖ Drone operations are rapidly expanding in urban India, requiring a diverse set of intelligent solutions.
- ❖ NeoSky has already developed a range of AI-ML solutions like crowd monitoring, vehicle detection, NPR (Number Plate Detection)
- ❖ **TAVAS**, NeoSky's latest surveillance drone, is equipped with “**collision avoidance**” capabilities , a must for urban operations.
- ❖ The **6-side LiDAR system** helps in ensuring that the drone brakes when there is any object in vicinity.

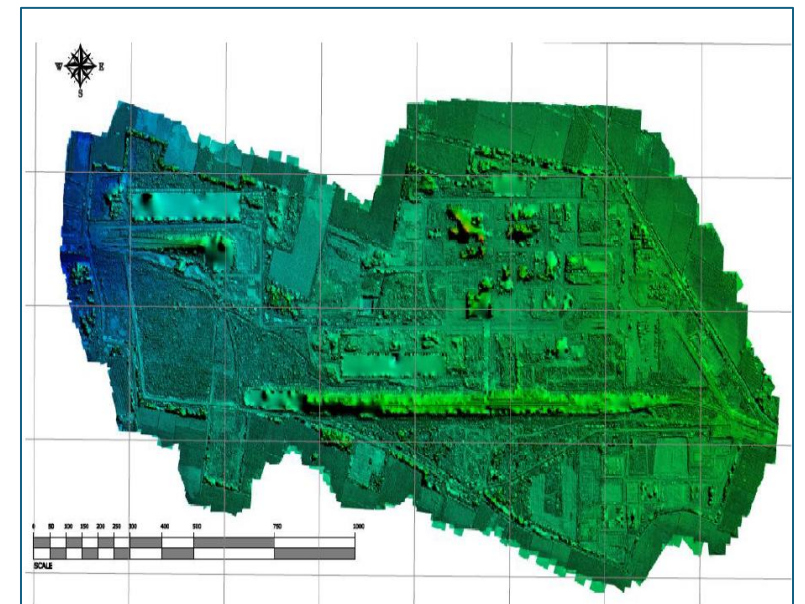
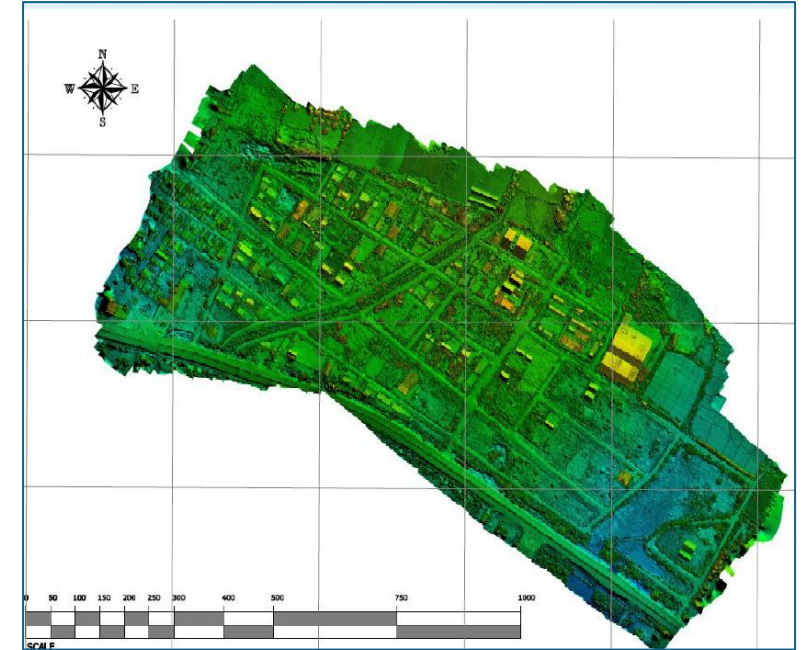


NeoSky Drone Training – Government of Karnataka

- ❖ Drone training is evolving from generalized courses to **specialized & skill-based modules**.
- ❖ There is **strong demand** for **agriculture drone pilot training**, which is emerging as a critical skill area.
- ❖ **NeoSky has secured tenders** from the Government of Karnataka to lead **drone skilling initiatives**.
- ❖ The training will be conducted for **students from agricultural universities** across the state.
- ❖ Drone training includes hands-on experience on spraying agricultural drones, Multi-spectral camera for crop analytics, a session in nano fertilizers, drone manufacturing & repair, mapping & others



- ❖ NeoSky has successfully completed Drone-as-a-Service (Daas) operations for Pollution control
- ❖ The project involved **benchmarking against existing pollution control norms** and tracking compliance.
- ❖ Survey includes mapping, green cover, height, encroachment amongst others
- ❖ A **comprehensive report** was submitted for **each surveyed location**, detailing findings and recommendations.



Weaponized drones

- ❖ Ammunition dropping / AK-47 firing drones
- ❖ Grenade, Motors dropping from the drone
- ❖ Can be integrated with Cargo, Agri, Surveillance drones
- ❖ Drone can travel from 2 to 10kms one-way
- ❖ Remote trigger. Ammunition can be dropped from a remote location



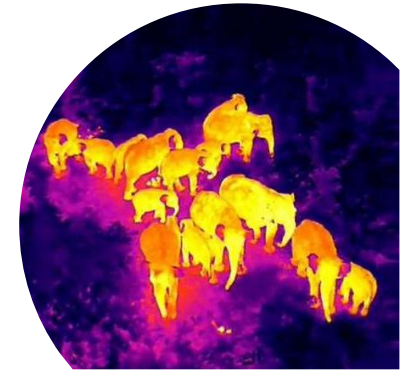
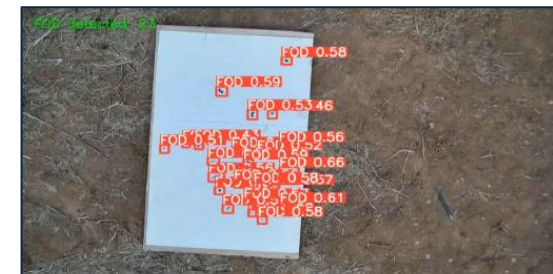
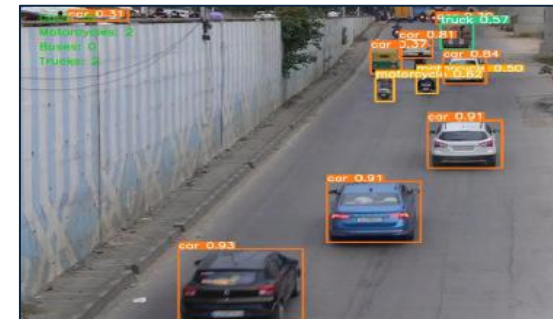
FPV Kamikaze

- ❖ Kamikaze
- ❖ Comes with goggles
- ❖ Payload of 500 gms
- ❖ Range of 2 to 3 kms
- ❖ Live feed
- ❖ Speed of 75kmph
- ❖ Ability to trigger the payload from the GCS



AI-ML solutions

Crowd, Vehicle, NPR (Number plate recognition), FoD (Foreign object detection), Vehicle detection



Forest solutions



Waste Management solutions



**Drone training,
CoE (Centre of Excellence)**



SWAT

- ❖ Surveillance, Disaster management
- ❖ Swappable payload
- ❖ Endurance of up to 60 minutes
- ❖ Live transmission is 10 kilometres
- ❖ Cruise speed of 24 meters / second
- ❖ Autonomous solutions, precision landing & Wireless charger



Tavas

- ❖ Surveillance, Private security
- ❖ Swappable payload
- ❖ Light weight. Under 2.5 kgs
- ❖ Endurance of up to 35 minutes
- ❖ Live transmission is 3 kilometres
- ❖ Day , Night / Thermal payloads available
- ❖ Single person operations



DOPO

- ❖ DGCA-Type Certified
- ❖ Survey, Mapping, Inspection, Disaster management
- ❖ 4.7kgs. Endurance up to 49mts
- ❖ Mapping 1.5 Sq kms in a single flight
- ❖ Temperature up to 50* C.
- ❖ 32,000mAh battery
- ❖ ADTi camera



L15

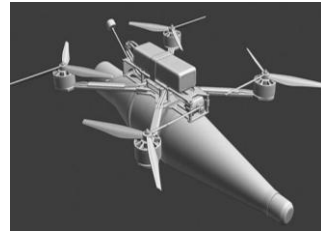
- ❖ Cargo delivery
- ❖ Payload of up to 15 kgs
- ❖ Endurance up to 35 minutes
- ❖ Max launch altitude 3500 meters above MSL
- ❖ Live transmission of 15 kilometre Autonomous-mode option
- ❖ In-built fail-safe features
- ❖ Pre-flight checks

NeoSky Drone solutions for Armed forces



- ❖ Range : 2 Kms
- ❖ Payload : 200gms
- ❖ Endurance : 15 mts
- ❖ Manual, Autonomous, Self-Drive

FPV 5" Screen



- ❖ Range : 3 Kms
- ❖ Payload : 500gms
- ❖ Endurance : 15 mts
- ❖ Manual, Autonomous, Self-Drive

FPV 7" Screen



- ❖ Range : 3 Kms
- ❖ Weight : 550gms,
- ❖ Endurance : 30 mts
- ❖ 1080P Camera, Live feed on NeoSky app

NS01 - Vidography



- ❖ 15 Kg payload
- ❖ Endurance : 35mts
- ❖ Range : 7kms one way
- ❖ Payload dropping

L15 Cargo



- ❖ AK-47 Firing drone
- ❖ Endurance: 50mts
- ❖ Range : 7 - 10kms
- ❖ Aim & Fire

Weaponized drone



- ❖ Single Grenade dropping
- ❖ Day & Night surveillance
- ❖ Range : 3kms
- ❖ Endurance: 20 - 30mts

Grenade dropping - Small



- ❖ 6-Grenade dropping
- ❖ Day & Night surveillance
- ❖ Range : 5 kms
- ❖ Endurance: 20 mts

Grenade dropping - Medium



- ❖ 6-Grenade dropping
- ❖ Auto - Dropping
- ❖ 7 - 10km Range
- ❖ Endurance: 50mts

Grenade - Large



- ❖ Swappable payload. Day & Night camera
- ❖ Endurance: 30mts,
- ❖ Range: 3kms
- ❖ 6-Side Lidar

Tavas - Surveillance



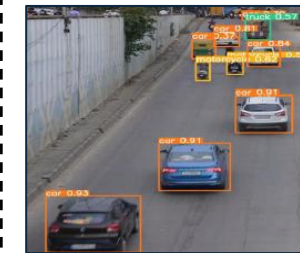
- ❖ Swappable payload
- ❖ Day & Night Surveillance
- ❖ Range : 10kms
- ❖ Endurance : 50-60mts

SWAT - Surveillance



- ❖ Autonomous drone operations
- ❖ Precision landing , Wireless charging

Autonomous Surveillance



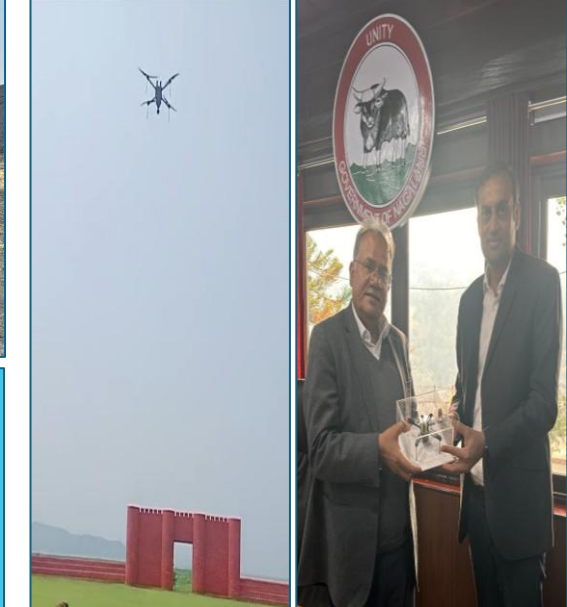
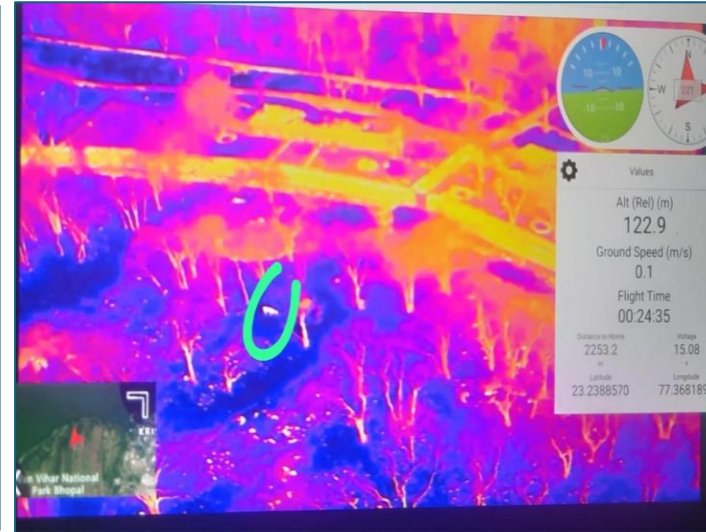
- ❖ Crowd
- ❖ Vehicle
- ❖ Foreign Objects
- ❖ Number Plate Recognition

AI-ML solutions

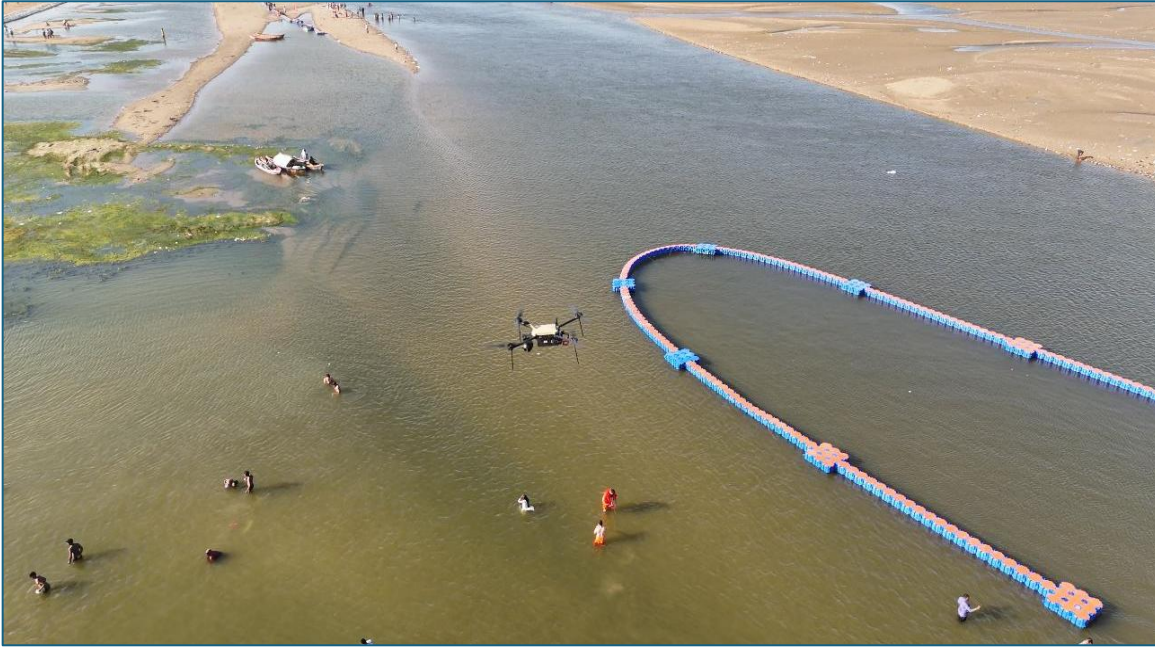
NeoSky at AeroIndia show 2025



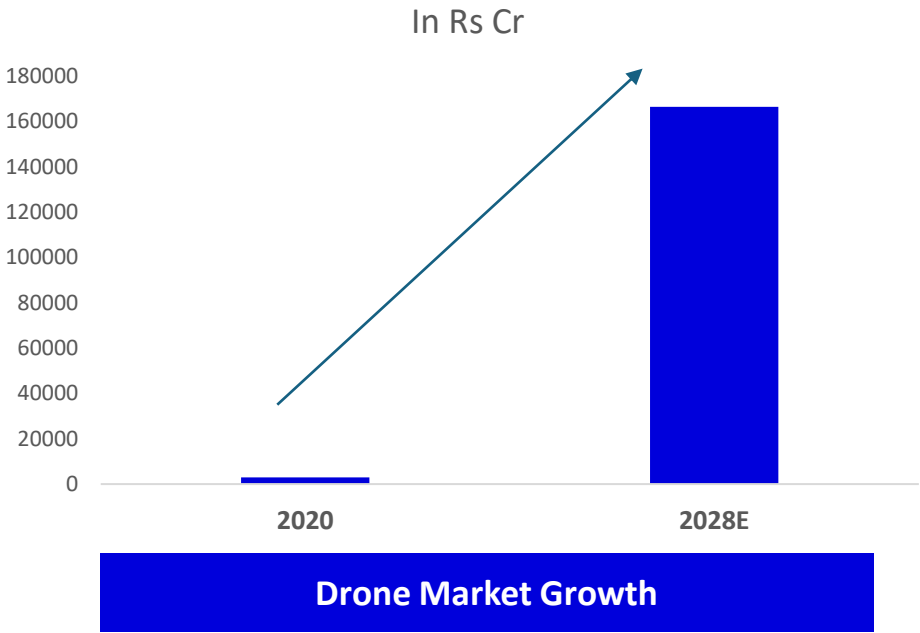
NeoSky in Action



NeoSky with Gorkha rifles (Army), drones tracking wildlife in MP forests, Army in Udhampur, Nagalandd government, Assam government, Coal yard measurement, Drone training to students from France, Karnataka Police & Chhattisgarh government



NeoSky drones deployed for day & night surveillance at the Maha Kumbh 2025



Market Size :
Drone market is projected to be Rs. 1.66, lacs cr by FY2028.

Global Hub:
Govt. aims to create India a global hub by 2030 for not only drone manufacturing, but also drone service sector.

Exports:
Drone Market (including exports) is projected to be Rs 1.94 lacs cr by FY 2028.

Preference:
Drones from China pose data related security concerns. Hence sourcing from alternative countries is expected to increase

Revenue Projection:
Civil aviation ministry expects the industry to achieve Rs 120-150 billion turnover cumulatively by 2026.

Non Defence Applications:
Drone applications in non-defence sectors is on the rise due to govt. initiatives



Residual equity in historical business





Fully functional,
Amravati asset
running
profitably

Robust
operational
metrics



Current position
in MOD stack
ensures high PLF

Assured raw
material linkages
offer insurance
against
fluctuations



- ❖ The Company continues to demonstrate strong financial performance
- ❖ The company reported a **PAT of Rs. 124 crore for Q4 FY25**, compared to Rs. 3 crore in Q3 FY25 on account of higher PLF and improved coal quality
- ❖ The company has reported a **total income of Rs. 3,677 crore in FY25, compared to Rs. 3,734 crore in FY24**
- ❖ **The company recorded quarterly revenue from operations of Rs. 936 crore in Q4 FY25, the highest in its history, reflecting robust market demand**
- ❖ Amravati Plant remains amongst the best performing plants in Maharashtra having achieved **78% PLF and 82% availability in FY25**
- ❖ During FY25, the company sold 29.46 MUs on the power exchange, generating revenue of ₹23 crore, in addition to revenue earned through the PPA

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Thank You